



**MEETING NOTES
PAC2 PHASE 2 PARTNERSHIP MEETING I
AG Port of Oostende**

Slijkenssteenweg 2, B-8400 Oostende (Belgium) - T +32 59 34 07 11

<p><u>14th April 2015</u></p>	
<p><u>Attendance</u></p>	<p>Wim Stubbe Simona Margarino Simon Pascoe Mark Webb – Portsmouth International Port Thomas Desnijer – Port of Gent Arne Alloserie James Pearson British Chamber Patrick Van Cauwenberghe, MBZ Robert Brown, Ramsgate Mike Marsh, MMA Dries DEBRUYNE</p> <p>Day 2 Valerie Cabillic Francois Jean, Newhaven</p> <p>Apologies Vicky Jago</p>
	<p>Short overview of the PAC2 project and the last few years</p> <p>Key issues for PAC2 and PATCH have been to see how small and medium sized ports can add value in terms of – climate change, resource efficiency, renewables, innovation, smart growth and regional economic development contribution of PAC2.</p> <p>For those not involved in past PATCH looked at the internal management issues. C2C looked at the external logistics issues. JTS has now invited a cluster proposal that was wrapped up by a major event in Brugge in November 2014.</p> <p>The future role in the emerging sectors is to see where new products and new cooperation links can benefit SME ports transition into the new economies and support neighbouring coastal areas in decline. What is the added value of ports to climate, innovation, smart growth objective.</p> <p>The Phase 1 magazine and video reinforce the role for SME port collaboration</p>

	<p>cross border and the added value benefits that brings.</p> <p>PAC2 video screened –click here for new phase 2 partners.</p>
<p>Item 1</p>	<p>Cluster Phase 2: an overview of objectives, activities and outputs <i>Simona Margarino</i></p> <ul style="list-style-type: none"> • PAC2 phase 2 overview • 4 challenges identified in phase 1 • Phase 2 will look at how we face these 4 challenges together through concrete activities <p>Objective 1 - DELIVER PHASE 2'S ACTIVITIES ; JOINTLY EVALUATE AND DISSEMINATE THEIR RESULTS; ANALYSE FUNDING OPTIONS TO BRING FORWARD ACTIONS A progress report will need to be delivered at the end of the project</p> <p>Objective 2 - RESPOND TO THE INNER PORT “LOW CARBON, RESOURCE EFFICIENCY, INNOVATION” CHALLENGES IDENTIFIED IN PAC2 PHASE 1 Relating to resource efficiency, innovation in the ports. First action – would like to see how ports can become greener. Reports from Newhaven on offshore renewables impact in port and Dover (energy efficiency measures). Part of this activity is benchmarking different types of equipment that can benefit and improve communications with end users and reduce emissions. Portsmouth and Zeebrugge will test equipment and Oostende will assess how these technologies can benefit them too. A 3D model of the MUP from the PATCH project will be built as a communication tool to gain buy in in a visual way.</p> <p>Objective 3: RESPOND TO THE OUTER PORT “LOW CARBON, INNOVATION, REGIONAL ECONOMIC DEVELOPMENT” CHALLENGES IDENTIFIED IN PAC2 PHASE 1: Focuses on external ports users and hinterland logistics operators and shipping companies. Regulations on sulphur emissions will have major impact on the industry. Calais study is looking at disposal of scrubber wastes and Gent will look at cold ironing and energy efficiency for river shipping along the Gent Terneuzen canal. Connections between ports and hinterlands will be looked at by the Chambers to facilitate the improvement of niche market cooperation between the two seas hinterlands and ports. Ramsgate, Newhaven and Oostende are collaborating on an electronic platform to promote collaboration between their O&M capacities in the Offshore Renewables sector.</p> <p>Objective 4: ENGAGE WITH RELEVANT STAKEHOLDERS TO ENSURE THE DELIVERY AND FOLLOW-UP OF PHASE 2 ACTIVITIES Using the dissemination potential of the partners own networks. The added value of this small cluster will be in multiplying the profile of the cluster activities through partners own websites, communications and networks within the member states. The Pac2 cluster is only a small project.</p> <p>The partners have been sent a word document summarising everything</p> <p>Timescales for phase 2</p> <p>Phase 2: 1 December 2014 to 31 August 2015 Two months to submit final claim.</p>

	Further information on the administrative part tomorrow.
Item 2	<p>Round table of from partners presentation on progress with phase 2</p> <p><u>Ramsgate</u></p> <p>PAC2 phase 1 Ramsgate Thanet produced a communication leaflet. Circulated to partners. The benefit of meeting to share knowledge and identify new possibilities. Knowledge is share openly in the cluster is essential. Phase 1 involved Ramsgate producing a promotional leaflet. Images produced to allow the port to be better marketed to potential investors. The leaflet has been produced ahead of the phase 2 collaboration with Oostende to promote the ports at the Multi Modal show in NEC in Birmingham. Ramsgate invited all partners to send promotional information. Cross border cooperation between Oostende and Ramsgate were also. Oostende going to transport and logistics in Munich (8th May) to reciprocate and promote Ramsgate. Low carbon plan for Ramsgate. Over 320 turbines now serviced from the port of Ramsgate.</p> <p><u>Portsmouth</u></p> <p>Test innovative hi tech equipment and better connect with car and truck traffic going onto continent. Intelligent multimedia lecterns. These are tablets on stands that provides useful information including travel, weather and local tourism and services. New terminal building will host the multimedia lecterns in the waiting areas. The objective is to promote better connectivity that leads to passengers and traffics making better informed decisions which can have environmental benefits. Intelligent choices. The total amount of budget 24600 euros. The time plane involves a local company identifying the main issues that travellers want when moving into and out of the UK so that the information. Tendering will follow. By the end of the Pac2 project we will have initial feedback on the impact of the lecterns.</p> <p>Calais not present on day 1 –</p> <p>Simon raised the issue of Portsmouth working with Calais on the outcome of the scrubber waste study. The Calais study will be translated into English.</p> <p><u>Zeebrugge</u></p> <p>The Pac2 phase 2 focuses on the connectivity issues and information communication to sea lock users providing WiFi access via ZEDIS and extranet system. The sealock is 500 metre and sits between the inner and outer ports. Nearly 5800 passages through the sealock last year. Many people are working in the sealock area. The study is about managed secure WiFi system for mobile users at the sealock. Information will be provide on sealock schedules and test concept using signalisation powered through LED signs and solar power. Improving increased fluidity between sea and road traffic. The security issues are also increasingly important to ports like Zeebrugge and Calais especially with the migrant crisis.</p> <p>Newhaven not present</p>

POM West Flanders

Phase 2 focus will be on the screening of the infrastructure bottlenecks in the port of Oostende. The study will lead to an investment strategy to improve fluidity. Better exploit the cross border region with Suffolk Chamber of Commerce. A market analysis will involve interviews with typical companies in the different niche markets like bulk, woods, building and food sectors. The objective is to develop updated business cases to relaunch the Oostende short sea corridor. Cross border trade development opportunities with the East of England. The Suffolk Chamber and British Chamber will support the initiative with a mapping exercise on the UK side.

Dover Harbour Board not present

Suffolk Chamber of Commerce

An introductory presentation to ScoC. Ancient like all UK chambers. Private sector but not for profit. 1500 active members 25% of workforce. Picking out growth sectors and working with companies. 53 chambers in the UK and SCoC is one of the fastest growing. Suffolk County has a very diverse employment base. Highly diversified economy. Growth sectors adv manufacturing, ICT, communications. Some of these we want to focus on business to business cooperation in the port hinterland. Felixstowe is the largest. Felixstowe the largest. Ipswich and Lowestoft are owned by ABP. Ipswich is the ports we are most interested in and exports aggregates and grain and has an env friendly treatment works for timber. Lowestoft is the UK most easterly seaport involved in oil, gas and the offshore renewable O&M. Been looking at cooperation around **food drink and agriculture** (19000 jobs), small niche producers who could grow and benefit from cooperation with mainland Europe. The other opportunity is cooperation around **energy**. Greater Gabbard windfarms are significant. Sizewell B and C with EDF energy a 100 million pound a year over the next 10 year construction phase. The SCoC has a business supply chain group now to better involve local companies. EDF value the business to business work. Opportunities for new routes with ports like Oostende.

British Chamber of Commerce

James Pearson showed the impact from the British Chamber presence at the Suffolk County Show last year. The Chamber wants to build on this collaboration to see how niche markets can be mapped between West Flanders and the East of England. The promotion of West Flanders food products last year was very successful.

Port of Gent

Design of multipurpose islands that can reduce carbon emissions. Tenders launched in January and the project began in March. By July, Gent hopes to finalise the cold ironing hub designs. Ramsgate interest by the Gent initiative. Ramsgate mentioned their experiences with smart meters and voltage optimisation (contributes to reducing operational costs). The onshore power supply in Flanders involves a wider project where inland barges can register themselves. Electrical consumption for a few days is small costs. Electricity is only one of the services Genet provides to inland barges. Safety issues have also been a consideration in the port of Gent. Meter Macs had been introduced to Ramsgate as a result of the PATCH Eco-innovation cross border event in 2012

	Email and SMS communication when prepaid cars deplete to 10%. System had mixed results in Antwerp. Smart metering leads to better consumption behaviour in ports.
	<p><u>Update from Dries Debruyne</u></p> <p>79 concept notes submitted in Feb call for INTERREG +VA s2 Seas requesting more money than in the total seven year allocation to 2 SEAS</p> <p>The projects cover the different priorities. Some large projects which will need to reduce. The quality of projects in innovation, low carbon technologies and climate change. However, resource efficiency and circular economy lacks quality. The member states are due to finalise responses to concept notes in the coming days. Sufficient quality overall to provide advice. Only advice at this stage. Projects are free to proceed to the second phase. The programme has not been approved yet by the EC,. Significant discussion between MS and EC. EC wants more focus on innovation although the 4 member states are united. Seemingly tougher negotiations than for previous programmes. The programme has been developed in two years. The LEP issue was discussed but there was no suggestion that this would delay further the approval of the programme with DG REGIO. The EC has to approve programme before September if the projects can be approved. Dries emphasised the need for integrated projects between public, private and academic partners in future (quadruple helix). Member States are not yet into the mode of giving strategic advice. The results on concept notes is due on 4th May 2015. The JTS does not make assessments of the concept notes. The member states respond to projects individually and the remarks have to be combined.</p>
15th April 2015	
Item 3	Communication activities (incl. planning of events) & joint activities
Item 4	<p>Administration & Regulations: Partnership Agreement & Claim</p> <p><i>Simon Pascoe & Simona Margarino</i></p>
Item 5	<p>PAC2 Future Development: planning for the future</p> <p><i>All partners led by Port of Oostende</i></p>

CONTACTS

Wim Stubbe, Port of Oostende, +32 487 548768, Wim.Stubbe@portofoostende.be

Simona Margarino, Eureka Consult, +49 1575 6842049, simona@eurekaconsult.de

Simon Pascoe, Simon Pascoe consulting, +32 470 55 16 52, simon@simonpascoe.eu